

INTREND

Sales Assistant

Would you like to join our **Intrend (MaxMara) Zagreb** store as **Sales Assistant**?

The **Sales Assistant** is responsible for sharing the methodology and DNA of the company to clients in order to drive sales, grow the base and sustain the brand.

You'll be in charge of:

- Welcome and help customers, providing an excellent in-store experience at all times
- Demonstrate brand and product knowledge, based upon the training program provided, as well as keeping up to date with the luxury environment and competitors
- Proactively deliver the brand's selling ceremony, maximizing sales opportunities in order to achieve store sales target and KPIs
- Visual Merchandising Operations in the shop
- Actively builds client confidence by creating an engaging interactive experience
- Gain new clients, meeting conversion goals and continues to service existing clients

If you:

- Passion for fashion
- Customer-oriented approach
- Expertise in Retail Sales
- Strong interpersonal, organizational, and communication skills

- Fluent in Croatian and English language

About Max Mara Fashion Group

Max Mara Fashion Group is recognized throughout the world as the precursor of modern **pret-à-porter fashion**.

The Company was founded in **1951** with the aim of offering “haute de gamme” feminine clothing, produced according to excellent industrial processes.

Passion, commitment and tradition have created a unique fashion style:

- 9 main brands
- 60+ fashion collections every season
- 14.000.000+ clothes sold every year
- 2.500+ single-brand shops
- 10.000+ multi-brand shops
- 27 languages spoken in the Max Mara Fashion Group world
- 5.500+ employees in the world

Our ecosystem is made of **44 Depts**, including Fashion Design, Marketing & Sales, Operations, Retail, Stores, ICT, Architecture Design, Economics, BI, etc.

The Digital Division was the latest department to be established in 2013, with the aim of integrating the company's digital assets, as well as solutions and services related to e-commerce and digital marketing.

Discover your potential and your substance with a career at MMFG, where work means passion, embracing new challenges, learning from each other, sharing a vision, teamwork and making it come true!

Max Mara Fashion Group is an equal opportunity employer. Everyone is welcome!

Send your cv at : rejhan.a@intrend.it